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**BREAKING
GROUND**

Gilliland: Austin market sees pent up demand growing

Austin Business Journal by Cody Lyon, Staff writer

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Cody Lyon

Staff writer - *Austin Business Journal*

[Email](#)

Taurus Development Managing Director [Douglas Gilliland](#) is responsible for deal sourcing, permitting, development, disposition and financing of residential and commercial communities in Texas and Colorado.

Gilliland has been in the development and marketing business for 30 years and has been involved in some of the biggest, most distinct residential and land developments in the south.

Whisper Valley and Indian Hills, Taurus' two latest projects in Austin, comprises 2,300 acres, and are slated to include 3.75 million square feet of commercial space and 8,600 housing units in an affordable price range. Total value of the two projects will likely top \$2 billion when completed, according to Taurus.

We spoke with Gilliland to learn more about other projects Taurus is working on, to find more details on financing for the Austin project and to gather his thoughts on the future of Austin and the world markets.

ABJ: *We've heard a lot about the Whisper Valley and Indian Hills projects. Are there any other projects Taurus has on the drawing board that you can share with us at this time?*

Gilliland: Not at this time. While we always keep an eye on appropriate opportunities, we are focusing our primary attention on moving forward with the construction of major off-site infrastructure for Whisper Valley and Indian Hills. The other key priority is to begin working with residential, commercial and retail builders, and developers to commence the first phase of internal development. This initiative will include land sales and build-to-suit projects by the partnership.

ABJ: *Can you tell us how all the financial pieces finally came together for the Whisper Valley and Indian Hills projects to move forward?*

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